COMTECH 98 Is Near!

That's right, folks. COMTECH 98 is almost here. As promised, here is your *free* ticket to attend this year's show (just clip it out). Formerly the *Buffalo Computer & Business Show*, COMTECH 98 is the one trade show you do not want to miss this year. More than just a show to showcase computer technology, COMTECH 98 will feature representatives from all sorts of different businesses – everything from office equipment to cellular phone service. *Plus*, you can stop by our booth and drop your business card in our bowl to win one of several prizes including free classes, a computer upgrade, and more. COMTECH 98 will be held on September 30th and October 1st from 10:00 am until 5:00 pm at the Buffalo Convention Center. If you have any questions, or are interested in information on becoming an exhibitor, give us a call.

Q: Last year, Amicron used to advertise computer upgrade specials all the time. I hardly ever see you advertise upgrades anymore. Why is this? >*Joe, Buffalo NY*

A: Joe, we still do a lot of computer upgrades. Recently, however, we've discovered that more people are opting for new systems rather than upgrade old ones. With the new Pentium II processors on the market, it's becoming increasingly difficult to find lower-end chips and motherboards for upgrades – and unfortunately, it's not as cost effective to upgrade an old system to a Pentium II (you're better off with a new machine because of the radically different chip design). Nevertheless, we have recently tested and approved the new Cyrix M2 processors. These chips give near-Pentium II performance for a fraction of the cost, and are compatible with a lot of older systems. If you would like more information on upgrading, give us a call and request document **809131**. Upgrading *can* be a lot less costly than buying a whole new machine. >*Don*

Q: The machines in our office are just too darn slow, but we don't have the budget available to buy all new $2000 top-of-the-line systems. All we're doing is word processing, accounting, and such. What do you recommend? >*Allen, Cheektowaga NY*
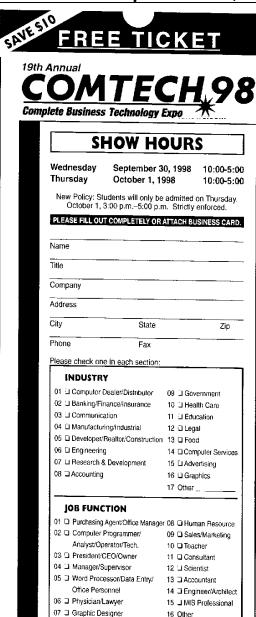
A: Allen, join the club. You're not alone in the race to try and stay current. Although the big computer manufacturers and retailers don't want to admit it, the average business does **not** need the biggest and best Pentium II system. In fact, second best is usually the best buy – and it will still meet your needs for several years to come. Here's what we recommend for the average business machine: P233-300 processor (standard Pentium-class, don't bother with Pentium II), 32 MB of RAM, 2-3 GB hard drive, 4 MB Video. Skip the sound card, and if you have a network in your office, you can even skip the CD-ROM drive. And, chances are you can even use your old system's monitor (they can last 5 to 10 years). We have a system which is perfect for your needs. We call it our **Alpha** system, and it's only **$699**, perfect for any budget. We also have leasing available. For details, call and request document **809132**. >*Steve*

PS: If you're noticing poor performance in your office, you may just need some preventative maintenance performed on your computers. We have a special service called *PCDoctor* where we run a series of diagnostics, clean out your machines (get all the dust out) and check for viruses, year-2000 hardware problems, and so on. Best of all, the service is only **$59**. For details, call and request document **809133**. >*Jason*

Q: So how is the new *Training Center?* Are you all settled in? > *Nancy, Depew NY*

A: Yes, Nancy. Thank you for asking. The new **Amicron Training Center** is up and running better than ever. We've revised some of our classes, and expanded others. For a complete schedule of classes, call and request document **809134**. >*Iain*

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